

Mersey Maritime Face to Face Members Forum. 4th December 2018.

The chairman attended the December F2F breakfast meeting at Mersey Maritime's offices near the Cammell Laird shipyard. The meeting attracted an audience of about fifty delegates who on this occasion had attended not only for the hot bacon 'butties' but to hear four separate presentations given by different members.

The first was by CTRL who are Marine Solicitors, who are 'owned' by a P&I Club, they did not divulge which Club. They spoke for fifteen minutes on the subject of the content of clauses within an organisation's Terms and Conditions. The speaker was particularly passionate on the subject which raised the interest of the audience at this early hour!

The second presentation was by a company called Meet & Potatoes. This is an organisation which arranges live events for different companies, from the venue to the catering, video recording and providing motivational speakers. Their client base includes Mersey Maritime and Mercedes Benz.

The next presentation was from the Santander Banking Group. They explained their global presence and how they could assist business in expanding their markets by providing various 'experts' in each region and how their latest electronic trade portals assist their clients in this process.

The final presentation was by MIRIS International, a risk and security business that provide armed and unarmed escorts to merchant vessels in the Indian Ocean and off the coast of West Africa. They have been in operation since 2011 and acknowledged they received their initial deployment through a contact at a F2F meeting. They now also offer expertise in 'close protection' and cyber security with a client base which now extends to Oil majors and owners of super yachts.

The presentations concluded at 0900 hours which allowed time for those present to have another cup of coffee and to mingle.

IM 4/12/18